

HOSTED BUYER PROGRAMME

A targeted and highly effective business matching platform to support the digitalisation journey of manufacturers and enterprises in the region across industry sectors such as aerospace, automotive, biomedical sciences, chemicals, electronics, food and beverage, oil and gas, precision engineering and etc.



Brought to you by SingEx Exhibitions Pte Ltd and Deutsche Messe, **Industrial Transformation ASIA-PACIFIC** is specially curated to create a strategic platform that evolves with the industry and is shaped by leaders and experts in support of their transformative initiatives. It emerged from deep community discussions among players who are keen to discover insights ranging from Industry 4.0, advanced manufacturing and smart supply chain management to R&D, technology transfer and workforce development.

We Help You Start, Scale & Sustain Your Transformation Journey

A schedule of activities matched with the needs of each individual buyer will include personalized meetings with shortlisted solutions providers, recommended conference sessions, technical tours and learning journey stops which will save time and maximize returns; all in one place. More than **350 international companies** from over **30 countries** will showcase their products and solutions helping end users to adopt appropriate I4.0 solutions in the five key areas: -

Additive Manufacturing	Digital Factory	Industrial Automation	Intra-logistics	Integrated Energy new
<small>Integrated Industrial 3D Printing Solutions</small>	<small>Integrated Processes & IT Solutions</small>	<small>Factory & Process Automation, System Solutions & Industrial IT Solutions</small>	<small>Smart Intra-logistics & Supply Chain Management Solutions</small>	<small>Innovative Solutions to Reduce Energy Costs in Manufacturing Plants</small>

1. Who qualifies?

- Applicants who are **in charge of planning, sourcing, procurement and purchase decisions** with respect to digitalisation of business processes and adoption of Industry 4.0 solutions.
- Based in the **Asia-Pacific region**; with potential for future business and willing to provide information about existing business challenges and /or solutions being sought.
- Willing to attend a minimum of **6 pre-scheduled meetings** with **exhibitors of choice** at the event.

2. Benefits

Fully Hosted Buyers Package*	Partial Hosted Buyers Package
<ul style="list-style-type: none"> • Reimbursable Return Air fare* • Business Hotel Accommodation up to 2 days* (provided by organiser) • Special access to the Premier Lounge* 	<ul style="list-style-type: none"> • Business Hotel Accommodation for 1 night (provided by organiser)
<ul style="list-style-type: none"> • Fast entry to the show • A personalized schedule of meetings with exhibitors of your choice (Business Matchmaking) <ul style="list-style-type: none"> • Special access to the Networking Sessions <ul style="list-style-type: none"> • Access to Business Meeting Hub • Special discount to Conference & Technical visits 	

*Applicable to c-suite and senior management level.

3. How to participate for the programme

- Complete the application form and email to Ms. Emily Chua, emily@singex.com by **30th June 2019**.
- All nominations/applications will be reviewed and selected buyers notified by email after **8th July 2019**. As numbers are limited, the organisers' decision will be final.

APPLICATION FOR THE HOSTED BUYER PROGRAMME

Please fill in all details requested.

Buyer's Details		
Company Name:		
Salutation: Mr / Ms / Mdm	First Name:	Last Name:
Designation:		
Address:		
Country:	City:	State/Province:
ZIP/Postal Code:	Email:	
Telephone: ()	Mobile: ()	Fax: ()

Job Level			
<input type="checkbox"/> Business Owner	<input type="checkbox"/> C-Level Executive	<input type="checkbox"/> EVP/SVP/VP	<input type="checkbox"/> Director
<input type="checkbox"/> Manager	<input type="checkbox"/> Consultant	<input type="checkbox"/> Engineer	<input type="checkbox"/> Factory Planner
<input type="checkbox"/> Trader	<input type="checkbox"/> Others, please specify:		

Job Function			
<input type="checkbox"/> Business Development	<input type="checkbox"/> Compliance & Audit	<input type="checkbox"/> Data Analysis	<input type="checkbox"/> Development & Design
<input type="checkbox"/> Engineering	<input type="checkbox"/> Finance & Investment	<input type="checkbox"/> Information Technology	<input type="checkbox"/> Procurement
<input type="checkbox"/> Product Management	<input type="checkbox"/> Production	<input type="checkbox"/> Project Management	<input type="checkbox"/> Quality Control & Assurance
<input type="checkbox"/> Research & Development	<input type="checkbox"/> Technical Sales	<input type="checkbox"/> Others, please specify	

Role in company: <i>Please select one only</i>			
<input type="checkbox"/> Decision Maker	<input type="checkbox"/> Influencer	<input type="checkbox"/> Specifier	<input type="checkbox"/> Executer
<input type="checkbox"/> Others, please specify:			

Organisation's Primary industry/sector: <i>You may select more than one</i>			
<input type="checkbox"/> Aerospace	<input type="checkbox"/> Electrical & Electronics	<input type="checkbox"/> Pharmaceutical & Biotechnology	
<input type="checkbox"/> Automotive	<input type="checkbox"/> Food & Beverage	<input type="checkbox"/> Semiconductor	
<input type="checkbox"/> Chemical	<input type="checkbox"/> Oil & Gas	<input type="checkbox"/> Others, please specify :	

Elaborate more about the nature of your business and product

What Product(s) & Service(s) are you looking for in the next 18 months?

You may select more than 1 and this will facilitate business matching.

Additive Manufacturing

Industrial 3D Printing Solutions

- 3D Printing
- Manufacturing Solutions
- Materials & Components
- Quality Management & Metrology
- Rapid Prototyping
- Research & Development
- Solutions for Additive Manufacturing
- Training & Education

Intra-logistics

Smart Intralogistics & Supply Chain Management Solutions

- Automated Guided Vehicles (AGV's)
- Conveying Systems
- Eco-Palleting Systems
- Industrial Trucks & Forklifts
- Labelling Systems & Identification
- Lifting Platforms
- Logistics IT
- Packaging and Order Packing Systems
- Racking Systems
- Research & Development
- Storage & Retrieval Equipment
- Space Solutions Providers
- Supply Chain Management Systems
- Training & Education
- Turnkey Systems for Logistics
- Warehouse Management Systems

Integrated Energy

Intelligent Energy Management Solutions

- Energy-efficient lightings
- Energy management solutions
- Heat recovery systems
- Heating, ventilation, air-conditioning equipment
- Meter boards, distribution systems for electrical building installation
- Positioners and actuators for building engineering
- Power generation services
- Power-saving production technologies
- Renewable resources
- Research & development
- Safety switches
- Training & education

Digital Factory

Integrated Processes & IT Solutions

- Asset Management Systems
- Big Data Management
- Cloud Computing
- Cyber Security
- Data Infrastructure
- Design & Product Development
- Digital Twin
- Enterprise Resource Planning (ERP)
- Machine Learning
- Manufacturing Execution Systems (MES)
- Predictive Maintenance
- Product Life Cycle Management (PCM)
- Research & Development
- Security Technology
- Training & Education
- Virtual & Augmented Reality
- Virtual Commissioning

Industrial Automation

Factory and Process Automation, System Solutions and Industrial IT Solutions

- Actuators
- Assembly and Handling System
- Autonomous Systems
- Cables and Energy Carriers
- Electrical Power Transmission
- Fieldbus Systems
- Industrial Image Processing
- Instrumentation Measurement and Control
- Industrial Internet of Things (IIoT)
- Laser Technology
- Linear Drives
- Micro-Technology
- Motion Controls
- Process Automation
- Product and Trademark Protection
- Pneumatic Automation Technology
- Research & Development
- Robotics & System Integration
- Security Components & Systems
- Sensors
- Training & Education
- Vibration Measurement Systems

